



GETTIER

Special Operations Strike Force

Gettier Security

What every manager should know before a strike strikes.



## Choose Gettier Security

- Direct labor dispute security experience gained through more than 1,000 strikes
- Professional pre-strike consultation and contingency planning
- Able to deploy nationwide within 24 hours
- Fully licensed security officers—all with prior military or law enforcement experience
- Total tactical services available from perimeter patrol and picket line surveillance to evidence gathering and personal protection and escort service for key managers, employees, vendors and suppliers
- No retainer fees—no strike means no service charge
- No mark up or administrative fees added to billable expenses
- Trusted by many of America's Fortune 500 companies for more than 15 years



**Gettier Security is the one you can depend on when everyone is depending on you.**



Labor disputes are, by design, disruptive to commerce. But they don't have to be disastrous. By taking action well in advance of a contract's expiration date, the worst can be avoided. The key is knowing what steps to take and when.

Gettier Security has the expertise you need to face any possible labor dispute calmly and confidently. Established in 1987 by James R. Gettier, the company's **Special Operations Strike Force** has helped some of the nation's largest enterprises keep their businesses running smoothly and employees and property safe during more than 1,000 strikes. This level of experience makes Gettier Security your best ally before, during and after a labor crisis.

### Pre-strike planning

*When labor and management sit down at the bargaining table, it is supposed to be in good faith. It is assumed that an agreement will be reached. No one is thinking about a strike—but you should be. Pre-strike planning allows you to develop a logical tactical response to a labor action. This kind of pre-emptive preparation ensures that it will be business as usual no matter what.*

*Gettier Security is an expert in pre-strike planning. For a nominal fee, a member of the company's executive team will conduct an on-site security survey and customize a pre-strike plan specifically for your facility. This optional service benefits you and your organization in three ways:*

- 1. Insight** Key executives at Gettier Security have responded to more than 1,000 labor disputes. They are well versed in the laws affecting strikes as well as the covert actions sometimes used and how to guard against them. This knowledge allows Gettier Security to assess your needs, identify possible risks and put a thorough step-by-step plan together that leaves nothing to chance.
- 2. Efficiency** Again, Gettier Security's experience gives them the edge. In less time than it would take you to simply identify the top-level planning components, your Gettier Security consultant can provide you with a complete analysis and tactical plan that you can trust for its thoroughness, foresight and ease of implementation. There is no guesswork. Gettier Security's recommendations are backed by methods and resources that have been field tested and proven effective.
- 3. Value** The investment you make in pre-strike planning with Gettier Security will pay dividends in peace-of-mind and productivity. In the time leading up to contract talks and throughout the negotiations, you and your team can concentrate on the work at hand, secure in the knowledge that you are prepared should the worst happen. And, in the event that a strike is called, Gettier Security will apply the entire pre-strike planning fee to the cost of any strike security services provided.



## Labor Dispute Security Services—Available on a moment's notice

Whether or not you opt to work with Gettier Security in developing a pre-strike plan, the company is at your service any time you face a labor dispute. With one phone call, Gettier Security can mobilize a Special Operations Strike Force anywhere within the United States within 24 hours. Your team will be comprised exclusively of professional, licensed security personnel—all of whom possess either prior U.S. Armed Forces or law enforcement experience.

Once on site, your Gettier Security Special Operations team quickly assesses the situation, identifies your security needs and acts to address them. The goal is to blend seamlessly into your environment so as not to agitate hostilities while also presenting an effective line of defense as a deterrent to violence, confrontation, or sabotage. It is a delicate balance. Achieving it requires extensive experience, training, and most importantly, quality people of the highest moral character.

Every Gettier Security Special Operations officer must pass a rigorous series of evaluations prior to employment, receives extensive and ongoing training once hired, and are physically fit. When you choose Gettier Security, you are choosing the best of the best.

## Proven security methods and tactics

Gettier Security is equipped to help ensure the safety and security of your business operations. Among the many possible contingency plans, Gettier Security routinely provides the following services as part of every deployment:

- **24-hour perimeter protection**—Ensures the safety and security of your physical plant and other property
- **Picket line surveillance** using state-of-the-art equipment to gather evidence for injunctions, Gettier Security can also provide affidavits and are available to testify in court as needed.
- **Security escorts** for management—provides personal protection for key management targets as needed, either to and from work, around the clock, or anything in between.
- **“Safe Passage” patrols**, including nail sweeps of roadways and parking lots—Ensure non-striking employees, raw materials, finished goods, vendors and customers are able to move freely into and out of your facility without fear or consequence.
- **Employee education**—Knowing what to do or not to do during a strike is an important advantage. Gettier Security is available to conduct informative strike education sessions with your employees. These meetings are an ideal way to maintain morale and ensure workers feel confident that their safety is an important management concern.



## Sensible fees, unsurpassed results

Gettier Security was founded on a philosophy of honesty and integrity. Its mission is to protect you, your company's assets, people, public image and profitability from the disruptive forces of a labor dispute. To achieve this Gettier Security employs its vast knowledge of tactical experience backed by a carefully selected team of top-notch professionals. It also means using your resources wisely.

Gettier Security operates on the belief that it has a fiduciary responsibility to its clients. As a result, the company has developed a fee structure that is fair, reasonable and somewhat unconventional in the industry. Specifically with Gettier Security you pay:

- **No retainer fee**—You may contract with Gettier Security well in advance of a possible strike. Gettier Security will work with you to do as much preliminary preparation as possible. If a strike is avoided, there is no service charge.
- **No mark-up on billable expenses** such as airfare and lodging—All expenses, including travel, are billed to your company at cost. Gettier Security does not add administrative fees or other mark-ups to its expense invoices.
- **Economical rates**—Gettier Security is cost conscientious. Whenever possible, airfares, hotels and other expenses are booked at the most economical rates.

Make the call for better labor dispute security. For more information, a comprehensive proposal and a free strike planning guide, call Gettier Security today at 877-GETTIER.



Founded in 1987 by James R. Gettier and serving all fifty states, Gettier Security is a national agency that plays a vital role in your company's total security program.

Gettier Security  
2 Centerville Road  
Wilmington, DE 19808

302-652-2700  
800-869-0768  
877-GETTIER

Fax: 302-652-8699

[www.gettier.com](http://www.gettier.com)